Francisco Sosa

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SUMMARY:

Sound Experience Particularly In The Biggest Banking Industries In México Leading Projects On Business Intelligence, Process Reengineering, Processes Modeling, and Processes Simulation Optimization, Process Automation Through Technologies Like RPA, Chatbots, iOCR, And Methodologies Like Six Sigma And Data Analysis, Through Architecture On-Premises, Cloud (AWS) Or Hybrid Architectures In Areas Like Consumer Products, Monetary Logistics, Markets, Branches, and Others.

TECHNICAL SKILLS

Systems & Programming: AWS, Softomotive, Automate HelpSystems, UiPath, IGrafx Process for Six Sigma, VBA Script, Python, Arduino Processing (IoT), BI, Arduino Scripting

CERTIFICATIONS

- Six Sigma Training, AWS Foundations, AWS ML Foundations, UiPath Basics

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EDUCATION BACKGROUND:

- Master on Analytics and Business Intelligence | UNITEC | 2019 - 2021
- Engineering on Renewable Energy Engineering | UNADM | 2014 – 2018
- Applied Math and Computer Sciences | UNAM| 1987 – 1991 not graduated

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PERSONAL SKILLS:

Fast Learner, Organized, Self-Motivated, Negotiator, Good communicator, Responsible, Dedicated, English Advanced, French Intermediate, Italian Basic, German Basic

EXPERIENCE:

Sr. Manager CoE RPA IA, Ops Innovation, Process Improvement | BANCO AZTECA | 7/2022 –
Management of robotic process automation projects, evaluation of initiatives, feasibility review, coordination of the implementation team, follow-up and instrumentation.

Sr. Manager of Technology, Automation, Process Improvement | TELEPERFORMANCE | 9/2020 – 03/2021
  o Responsible for design, and deploying innovative technologies related to processing improvement and digital transformation of the company for the Mexican Market.
  o Team Management
  o Projects Scope Definition
  o Revenue Reports
  o Tracking of the project plan & resources assigned
  o Communicate project deliveries and changes to stakeholders

Robot Process Automation, Consultant | PROBOT | 07/2019 – 9/2020
  o Responsible of design and deploying the architectural and infrastructure related to the RPA
  o RPA company strategy, on AWS Cloud.
  o Delivery of automatizations to our corporate customers, like banks, logistics, and manufacturing
  o Prototype Developments
  o Technologies Review and Technologies Integration
  o Providers Negotiation
  o Communicate project deliveries and changes to stakeholders

Robot Process Automation Architect, Consultant | Bimbo Group | 03/2019 - 07/2019
  o Responsible for the digital transformation architecture for the CoE corporate for disruptive technologies such as RPA, ChatBots, OCR, Digital Signature, Cloud, and AI topics to support the operation and business Automation.

Golden Sources Market Risk, Subdirector | Santander Bank | 09/2016 – 12/2018
  o Responsible for the Golden sources and computational engine to financial indicators (Financial Greeks Calculations) related to risk appetite estimation regards market instruments
  o Team Management
  o Redesigning proposals and tracking change progress
  o Tracking Project Plan

Corporate Data Warehouse (DWH), Consultant | Santander Bank | 08/2015 – 09/2016

- o Performed a complex analysis of information from the corporate México City operatives' applications for the DWH and ODS for Credit Risk Information. This corporate compliance with the Risk Data Aggregation & Risk Report Framework (Chief Data Office)
- o Team Management
- o Metrics Reports
- o Tracking of the project plan
- o Tracking of resources assigned to the project
- o Communicate project deliveries and changes to stakeholders

Information Management Architect (BI), Subdirector | Scotiabank | 09/2013 – 09/2014

- o In charge of the Corporate DWH construction,
- o Design and instrumentation of the Business Intelligence (BI) technology
- o Coordination of the ETL developments
- o Data Modeling and infrastructure operation, as well as Data Governance
- o Team Management
- o Communicate project deliveries and changes to stakeholders
- o Data Analysis

Reengineering, Metrics, Models and Simulation, Subdirector | Scotiabank | 06/2013 – 09/2013

- o The key process of Cash Management, ATM's, and Credit Cards, optimized
- o Process analysis and optimization, Numeric modeling, and process simulation.
- o Instrumentation of the operational metrics area.
- o Team Management
- o Communicate project deliveries and changes to stakeholders

Development, Subdirector | Energía Libre S. de R.L. | 01/2012 – 06/2013

- o Solar Tracking Hardware and Software Development. Development of technologies to generate renewable energy (thermal, eolic, and photovoltaic energy) for household consumption. Process engineering and systems for company production and operation. Electronic systems and circuits designing and electromechanics devices.

Corporate Datawarehouse, Subdirector | HSBC | 01/2009 – 03/2011

- o DWH Reengineering | As a DWH (Data warehouse) Corporate Sub-Director, I performed the reengineering of the area, by incorporating the instruments to the processes, business intelligence services, and data strategic analysis, also reforming some infrastructure phases and the Data Marts application architecture and BI for Mexico and Latin America. And Data Governance for HBMX

Business Transformation Unit PFS, Subdirector | HSBC | 05/2006 – 01/2009

- o Six Sigma Process Reengineering. From the Sub-Management position, I implemented reengineering projects (Six Sigma), DWH, and critical systems for strategic business areas, such as Personal Banking (PFS), TDC, ATMs, among others, based on analytic and process simulations models, as well as resources optimization techniques with a positive impact on Mexico and the region's output